## TCOTC Board Meeting April 10th, 2018

Meeting called to order at 7:00 by Stephen Dent

**Members present:** Barb Yanish, Lindy Luopa, Judy Galbraith, Ann McKasy, Stephen Dent, Katie Grillaert, Karen Radford, Vanessa Niemi, Anne Schenk, Mary Steinbauer, Jane Jacobson, Anne Bentley

## Officer & Staff Reports

**Managing Director's Report – Anne Schenk –** We are about to start another nosework class. The 2 classes are filled. Puppy Tweener classes this year have had 212 vs 162 puppies from last year. We've added another foundation agility class. Julia and Louanne are starting a student-oriented skill class to work on specific issues that the students want to work on later this month. We had record attendance at the annual banquet. We have had 5 snow days this year! We had to replace our door lock. The door remodel is scheduled to start May 21<sup>st</sup>. There will be a temporary door in the agility area for one week.

Office Manager's Report – Anne Schenk – Corrie and Anne are having a training for desk staff volunteers. MindBody was down for some time last week. Anne is writing up a manual check in process for situations like that. Stephen asked if we are looking at a different system. Mary noted that the problem we have is having a system to track members.

Treasurer's Report – Mary Steinbauer – Mary will have the financials out later for our review. We will vote online.

New Member List – Anne Schenk Katie made a motion to approve. Stephen seconded. All voted in favor.

Staff Report – Anne Bentley – We are adding a new jumping class, the advanced version. Instructor Kathy Murphy has been out, so Dan Hoag has been subbing for her class. We purchased some new jumps, new teeter and new tunnel bags. Mary is looking at a new agility timer. Anne Bentley will make sure it is everything we need. Agility has added several new classes this year. We will also be doing another ACT trial for beginning participants.

**Jane Jacobson –** We started a new observer class. Two people are starting the process to becoming instructors. Do we want to take over the Wright County obedience trial date if they stop holding it here? Anne is going to setting up a meeting with them. We currently do one obedience trial per year. Attendance is declining, but it supports the sport and training here.

## **New Business**

**Review of March 2018 TCOTC's Business Scorecard –** There is no red! However, the financials are not updated yet. Adding classes and renters during the week have helped.

Marketing Committee updates - Ann McKasy - Anne and Ann put together a feature article on Jane Jacobson for the enewsletter, focusing on the importance of obedience training. Lindy updated us on a new facility that is going to add an indoor dock diving and barn hunt facilities. We may be able to rent this facility. TCOTC values marketing update – working on proofs to put up pictures branded with our values. The committee is planning to set up brainstorming process with members to get ideas and prioritize for new offerings.

Research on potential new classes- Lindy Luopa- Course offerings brainstorming list of potential new offerings and activities.

Pricing for new ring barriers- Lindy Luopa- We are looking at some different options.

Executive Session - Club culture and moving forward - Discussion

## **Unfinished Business**

**Update on Ms. Richards' will –** Stephen talked to the attorney. Stephen and Karen are going to assist with liquidating the assets.

Katie moves to adjourn. Meeting adjourns at 9:08 pm.